### **Thinking Pattern Reports**

Physician Services Assessment

Prepared for

### Sample Sample



Orchestrating Results

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#### Physician Services Assessment OVERVIEW GRAPH

Capacity		Secondary Strengths	Secondary Development	Primary Development
Relating With Patients	ü			
Communicating With Patients		ü		
Handling Patient Rejection		ü		
Job Related Attitudes		ü		
Problem Solving Capacity	ü			
Personal Work Attitudes		ü		

#### **Relating With Patients:**

The ability to see, understand, and relate with patients in an objective, unbiased manner.

#### **Handling Patient Rejection:**

The ability to maintain a strong sense of inner self worth regardless of circumstances.

#### **Problem Solving Capacity:**

The ability to identify potential patient problems and to generate effective solutions.

#### **Communicating With Patients:**

The ability to listen to patients, evaluate what is important, and respond effectively.

#### **Job Related Attitudes:**

The ability to work within the organizational guidelines, policies and procedures to get things done.

#### **Personal Work Attitudes:**

The ability to feel a sense of purpose and satisfaction in one's work.

## Physician Services Assessment RELATING WITH PATIENTS

Capacity	Primary Strengths	Secondary Strengths	Secondary Development	Primary Development
Attitude Toward Patients	ü			
Prejudice/Bias Index	ü			
Reading Patient Needs	ü			
Valuing Future Business		ü		
Patience With Patients	ü			

#### **RELATING WITH PATIENTS:**

This capacity measures the ability to see and appreciate patient needs and interests and the ability to deal with patients in a concerned and objective manner.

#### **Attitude Toward Patients:**

This component measures one's ability to be positive, objective and tolerant with patients.

#### **Reading Patient Needs:**

This component measures one's ability to see and understand the needs and interests of patients.

#### **Patience With Patients:**

This capacity measures one's ability to see and accept patients as they are.

#### Prejudice/Bias Index:

This component measures the degree of prejudice and bias in attitudes towards others.

#### **Valuing Future Business:**

This component measures one's ability to develop and maintain a positive, realistic attitude about future business with patients.

## **Physician Services Assessment COMMUNICATING WITH PATIENTS**

Capacity	Primary Strengths	Secondary Strengths	Secondary Development	Primary Development
Listening To Patients	ü			
Evaluating What Is Said			ü	
Developing A Response		ü		
Talking At The Right Time		ü		
Understanding Attitudes	ü			

#### **COMMUNICATING WITH PATIENTS:**

This capacity measures a person's ability to listen to and respond to the patient in an objective, effective and efficient manner.

#### **Listening To Patients:**

This component measures how well an individual listens without imposing personal biases and expectations.

#### **Developing A Response:**

This component measures how well one can construct alternatives which address issues in a clear, understandable manner.

#### **Understanding Attitudes:**

This component measures one's ability to be tolerant and understanding of other viewpoints.

#### **Evaluating What Is Said:**

This component measures the ability to focus on crucial issues in an objective manner.

#### **Talking At The Right Time:**

This component measures how well one can decide what to say and when to say it.

## Physician Services Assessment HANDLING PATIENT REJECTION

Capacity	Primary Strengths	Secondary Strengths	Secondary Development	Primary Development
Self Esteem			ü	
Self Assessment		ü		
Self Confidence	ü			
Self Control		ü		
Sensitivity To Others			ü	

#### HANDLING PATIENT REJECTION:

The ability to see and appreciate one's self worth, to develop ego strength such that one can maintain self identity and self worth apart from how well one meets internal self expectations or the expectations and standards of others.

#### **Self Esteem:**

The capacity to see and appreciate one's unique worth and individuality, to see and understand 'Who One Is' apart from one's social/role or ideal self image.

#### **Self Confidence:**

The ability to develop and maintain inner strength based on the belief that one will succeed.

#### **Sensitivity To Others:**

This capacity indicates the degree to which one can be objective about others without allowing personal feelings, positive or negative, to get in the way of making decisions.

#### **Self Assessment:**

The ability to realistically see and understand one's strengths and limitations, to know one's potential for success as well as one's limitations.

#### **Self Control:**

The ability to maintain self composure in difficult situations, to think and act objectively rather than impulsively and emotionally.

## Physician Services Assessment JOB RELATED ATTITUDES

Capacity	Primary Strengths		Secondary Development	Primary Development
Meeting Established Standards		ü		
Doing Things Right	ü			
Attention to Policies and Procedures			ü	
Meeting Deadlines and Schedules		ü		
Attitude Toward Authority			ü	

#### **JOB RELATED ATTITUDES:**

This capacity measures a person's general work ethic attitudes indicating willingness to get things done in an effective and efficient manner.

#### **Meeting Established Standards:**

This component measures one's respect for and conformity to established norms and principles.

#### **Attention to Policies and Procedures:**

This component measures one's sense of respect for and commitment to organizational policies and procedures.

#### **Attitude Toward Authority:**

This component measures the degree of attention to and respect for organizational and social sources or authority.

#### **Doing Things Right:**

This component measures one's insistence on doing things right.

#### **Meeting Deadlines and Schedules:**

This component measures one's attention to and urgency to meet schedules and deadlines.

## Physician Services Assessment PROBLEM SOLVING CAPACITIES

Capacity			Secondary Development	Primary Development
Evaluating What To Do		ü		
Attention To Concrete Detail		ü		
Using Common Sense		ü		
Intuitive Insight	ü			
Seeing Potential Problems	ü			

#### PROBLEM SOLVING CAPACITIES:

These capacities measure the ability to see and understand what the crucial issues are in problem situations and to identify workable solutions.

#### **Evaluating What To Do:**

This component measures one's ability to identify issues and allocate resources to the solve the problem.

#### **Using Common Sense:**

This component measures one's ability to use practical, common sense in problem solving situations.

#### **Seeing Potential Problems:**

This component measures one's ability to size up situations and identify causes and solutions for problems.

#### **Attention To Concrete Detail:**

This component measures one's ability to see and pay attention to concrete detail, recognizing flaws in things and situations.

#### **Intuitive Insight:**

This component measures one's ability to rely on intuitive inner feelings for identifying problems and deciding on a fruitful direction.

## Physician Services Assessment PERSONAL WORK ATTITUDES

Capacity	Primary Strengths	Secondary Strengths	Secondary Development	Primary Development
Role Satisfaction			ü	
Flexibility/Adaptability		ü		
Health-Tension Index				ü
Persistence	ü			
Consistency, Reliability		ü		

#### PERSONAL WORK ATTITUDES:

This capacity measures the ability of an individual to feel satisfied and competent in their job and to work in a persistent and consistent manner.

#### **Role Satisfaction:**

This component measures one's ability to feel confident and competent.

#### **Health-Tension Index:**

This component measures one's ability to balance tensions and anxieties.

#### Consistency, Reliability:

This component measures one's ability to maintain a sense of order, constancy and continuity in one's decisions, to reliably handle the transfer of decision to action.

#### Flexibility/Adaptability:

This component measures the effect of dogmatic, rigid and black and white attitudes toward oneself and the world.

#### Persistence:

This component measures one's ability to maintain direction in spite of obstacles and regardless of any circumstances.

## Physician Services Assessment PRIMARY STRENGTH COMMENTS

#### **Attitude Toward Patients: (Relating With Patients)**

You have a very dynamic, optimistic attitude toward others which gives you the ability to see and understand the positive potential of others, to be concerned about and attentive to the needs and interests of others, to be open and available to others.

#### **Freedom From Prejudice: (Relating With Patients)**

You have the ability to see and understand the uniqueness and individuality of others and you are also willing to be open to the viewpoints of others. You do have strong perfectionistic ideas about what is right or wrong and these ideas can lead you be open to others more readily if they live up to your expectations and standards.

#### **Reading Patient Needs: (Relating With Patients)**

You have very keen insight into others which gives you the ability to evaluate their potential for both good and bad, to functionally evaluate the ability of others to perform, to see opportunities for development with others which are good for you and for them, and to be aware of the needs and concerns of others.

#### **Patience With Patients: (Relating With Patients)**

You have the ability and the willingness to be open and available to the needs and interests of others and to see and accept the viewpoints of others. As a result, you are likely to be more patient with others when they need attention to issues which you do not agree with or which are not necessarily important to you.

#### **Listening To Others: (Communicating With Patients)**

You have the ability and willingness to listen to what others are saying, to pay attention to their own unique viewpoints, to their needs and concerns. You are likely to spend time and energy allowing others to express their viewpoints even when those viewpoints and perspectives are contrary to your own.

#### **Understands Attitudes: (Communicating With Patients)**

You have the ability not only to see and understand the attitudes of others but you are also extremely concerned about meeting the needs and interests of others. As a result, you will likely spend time and energy making certain that you have taken into consideration other points of view and that you have maintained an openness and availability to others.

## Physician Services Assessment PRIMARY STRENGTH COMMENTS

#### **Self Confidence: (Ability To Handle Rejection)**

Even though you are currently feeling uncertain and extremely frustrated in your current social\role environment, you can use this opportunity to identify new opportunities for personal development. Stop, look and listen to opportunities around you before you are ready to look for greener pastures.

#### **Doing Things Right: (Job Related Attitudes)**

You tend to have a constant need to be unconventional and inventive in your thinking. This individualism and innovativeness will likely lead you to develop an insistence on doing things in unique, novel and potentially creative ways which may come in conflict with more accepted ways of thinking and acting.

#### **Intuitive Insight: (Problem Solving Capacity)**

You have a well developed ability for intuitive thinking which gives you the capacity for identifying a fruitful direction or potential problem areas by the strength of your inner, gut feelings and instincts about what is right or wrong.

#### **Seeing Potential Problems: (Problem Solving Capacity)**

You have a good capacity for identifying what the crucial issues are in complex and confusing situations and how these issues are integrated into the overall perspective of the problem situation. You know what is important and needs attention, can see the heart of the problem and can identify alternatives for resolving the problem in an effective manner.

#### **Persistence: (Personal Work Attitudes)**

Your strong commitment to your inner ideals, your personal goals and beliefs about the future and your sense of what is right provides a compulsive need to push ahead and will also act as a beacon to keep you on track in difficult and confusing situations.

## Physician Services Assessment SECONDARY STRENGTH COMMENTS

#### **Valuing Future Business: (Relating With Patients)**

You are a very spontaneous, individualistic thinker and planner who has a knack for seeing outcomes and consequences which others do not see because they think more habitually. Use your creativity to develop creative alternatives for your patients, but remember that they may have difficulty seeing or accepting your ideas.

#### **Developing A Good Response: (Communicating With Patients)**

You have the ability to identify and understand the consequences of what and how you respond to others. Moreover, you are concerned about making certain that what you say has a positive effect and that what you say is understood by others. As a result, you are likely to be concerned about limiting the effect of impulsive responses.

#### **Talking At The Right Time: (Communicating With Patients)**

You have the ability to correctly and immediately identify both what is the correct or appropriate response and when the time is right to make your point. As a result, you are likely to readily see what the crucial issues are and direct your attention to responding to those issues.

#### **Self Assessment: (Ability To Handle Rejection)**

You have the capacity to realistically see and accept your strengths and limitations. You know what you are capable of doing, what it will take to accomplish your goals, and what will give you both a sense of contribution as well as a sense of satisfaction.

#### **Self Control: (Ability To Handle Rejection)**

You have the capacity to maintain your sense of balance and equilibrium when dealing with stressful and emotional situations, to respond rationally and objectively to problem situations.

#### **Sensitivity To Others: (Ability To Handle Rejection)**

You have the ability to objectively assess not only the positive and negative potential of others but also the risk to you of becoming involved with others in personal, social and role relationships. You have the capacity to develop cautiously optimistic relationships without either becoming overly critical or too involved.

#### Physician Services Assessment SECONDARY STRENGTH COMMENTS

#### **Meeting Established Standards: (Job Related Attitudes)**

Your strong sense of individualistic thinking can lead you to covertly or overtly get things done in your own way. As a result, you are likely to develop and maintain loyalty to standards which you believe are functional, flexible and innovative.

#### **Meeting Schedules And Deadlines: (Job Related Attitudes)**

You have a strong sense of inner perfectionism which builds both a need for things to work out the way they should and attention to developing and installing timetables and deadlines which correspond to your own preset expectations, goals and standards.

#### **Evaluating What To Do: (Problem Solving Capacity)**

You have an excellent ability for sizing up situations, for identifying problems, especially in difficult or confusing situations and for generating constructive alternatives for resolving problems. This ability is a combination of practical, common sense thinking and conceptual, analytical thinking ability.

#### **Using Common Sense: (Problem Solving Capacity)**

You have a well developed ability to see and understand how to get things done in a practical, common sense way and to understand what is important and needs your immediate attention. You may not always rely on or utilize your common sense ability, making this capacity a source of potentially untapped strength.

#### Flexibility, Adaptability: (Personal Work Attitudes)

You have the ability to see and understand what is worth your personal commitment and energy. Moreover, you have a willingness to see and accept the mistakes that you make and the ability to change direction when you do not attain the results which you desire.

#### **Consistency: (Personal Work Attitudes)**

You have a strong, compulsive need to push ahead toward what you believe is right for you. This commitment to personal goals and ideals will function as the source of consistency and constancy in your life, even though you may go through temporary doubts, uncertainties and feel anxiety and despair, especially in your current circumstances.

## Physician Services Assessment SECONDARY DEVELOPMENT COMMENTS

#### **Evaluating What Is Said: (Communicating With Patients)**

Because of the focused nature of your thinking, you may have difficulty correctly interpreting what others are saying. You will tend to be either unrealistically optimistic or skeptical and biased. Seek advice from others or from an objective measuring standard to test the balance and objectivity in your thinking about others.

#### **Self Esteem: (Handling Patient Rejection)**

You are currently depreciating your own inner worth, measuring yourself against ideals and expectations and blowing up your imperfections. As a result, you may have difficulty keeping control and promise more than can be delivered or more than is necessary.

#### **Sensitivity To Others (Handling Patient Rejection)**

You are extremely concerned about meeting the needs and interests of patients and as a result can become overly sensitive about what others think or say. As a result you may have difficulty handling objections and dealing with difficult situations.

#### **Attention To Policies And Procedures: (Job Related Attitudes)**

Your individualistic need to challenge existing rules, standards and expectations will likely lead you to disregard policies and procedures which do not meet your needs. Make certain that your natural need for challenging and rebelling does not interfere with what common sense and the rule of good service dictate.

#### **Attitude Toward Authority: (Job Related Attitudes)**

Your unconventional, individualistic thinking can lead you to covertly or overtly challenge authority. You tend to insist on being inventive and doing things your own way. Either seek help from others or develop a reminder system to help you prevent your inventiveness from interfering with your ability to understand and value authority, structure and order.

#### **Role Satisfaction: (Personal Work Attitudes)**

You are currently in social/role transition uncertain about what you want to do and feeling frustrated and dissatisfied about your current circumstances. Seek feedback either individually or in a course on self development to evaluate what you want to do, what you feel you should do, and what opportunities for action exist around you.

## Physician Services Assessment PRIMARY DEVELOPMENT COMMENTS

**Health Tension Index: (Personal Work Attitudes)** 

You currently do not see or value your self as well as the world around you and as a result are subject to anxiety and stress effects. Seek assistance to identify development steps to reduce this stress and spend time and energy doing things you like to do, which can help to relieve the anxiety and stress symptoms.

#### **Keen Intuitive Insight and Common Sense Ability**

Intuitive insight and intuitive feelings provide a powerful and reliable source for problem solving. Our research has shown that entrepreneurs, artists, salespeople and crisis problem solvers have strong intuitive ability as a common strength. Intuitive insight is a legitimate source of thinking. In many circles, this talent is treated as a source of emotion rather than thinking and logic. We measure intuitive insight as the ability to readily identify a problem, a potential solution or a direction which is fruitful and as the ability to see a person, thing, situation or idea in its total meaning.

You have excellent intuitive insight. Your intuitive ability gives you knowledge that is accurate and reliable which can immediately identify when something is wrong, when someone can be trusted, when a decision is the right decision, and when the direction in which you are heading is your best and most fruitful path.

#### **Practical Problem Solving Ability**

Practical problem solving ability (common sense thinking) measures the ability (1) to rely on practical, common sense thinking for identifying and solving problems, (2) to readily see crucial issues in complex, difficult and confusing situations, and (3) to see how to respond with good 'street sense' to attain practical results.

You have excellent practical, common sense ability. This key strength helps you see what is important and needs immediate attention, to identify problems and practical common sense ways for solving them and to see flaws in things and situations. Our research indicates that many individuals have this talent but either do not recognize it or do not rely on it. As a result, this strength may be a surprise to you and may not be recognized by you or by others who know you. The talent is yours, however, and is available for you to recognize and develop.

#### **Keen Insight Into Others**

You have a unique and powerful gift. You are a keenly perceptive individual who has an excellent capacity to see and appreciate the worth of others. You have an excellent capacity for seeing the potential of others, identifying both strengths and flaws. You have keen intuitive insight which guides you about what is right and wrong. You understand the needs, interests and concerns of others and you have an excellent ability to see and appreciate the point of view of others.

You may tend to be selectively optimistic opening up more readily to those individuals who meet your biases and expectations. As a result, you may spend more energy trying to fit people into the proper place than accepting them as they are. You may also give advice to others when they are simply looking for recognition and acceptance. You do have a strong sense of respect and appreciation for the individuality and rights of others.

#### **Inventive, Individualistic Analytical Thinking**

You tend to be a highly innovative, individualistic thinker and planner who constantly looks for new ways to express ideas and to organize your thinking and your environment. You are likely to concentrate your time and energy developing innovative ideas and will tend to develop and maintain a level of spontaneity and individualism in your decisions and actions. You have the ability to identify problems and see potential solutions which others are likely to overlook or which are not always apparent on the surface.

Your talent for being inventive and creative gives you unique insights which can help identify and solve problems. Your novel thinking and individualism, however, can lead you to covertly or overtly get around existing ways of thinking. As a result, you may become impatient and frustrated when others cannot or will not see, appreciate and accept your ideas and ways of doing things. Moreover, you may spend too much time and energy trying to reinvent ideas and ways of doing things.

#### **Self Direction and Self Determination**

The basic questions for all time are enduring 'Who am I?', 'What am I?' and 'What ought I to be?'. These three questions sum up our quest to be. We want to know that we have a purpose, that our lives have meaning. In fact, our research indicates that the strongest and most consistent motivating factor in all individuals is self direction and self purpose.

You are extremely fortunate to have a powerful combination of insight into inner ideals and a strong commitment to self direction, to the creation and fulfillment of your goals. This combination gives you the capacity to be very goal directed, capable of seeing goals and driving toward them with persistence. Your commitment to personal ideals gives you a sense of self excellence and perfection which can lead you to demand the best out of yourself and a strong moral code which instills a sense of responsibility for your conduct. Your persistence, however, can turn into insistence that your way is right regardless of circumstances.

#### **Dynamic, Positive Self Attitude**

Our research proves that all individuals have special talent and gifts which form the basis of their uniqueness and which can be developed and applied. Our experience also shows that most performance difficulties do not always occur because of lack of talent but from a lack of access to the talent. Many times individuals who succeed do not have the greatest talent. What these successful persons do have is the ability to utilize what talent they have. They believe that things can and will work out for them.

You are extremely fortunate to be one of those individuals who has a dynamic, positive overall attitude toward yourself. You genuinely believe that, regardless of the circumstances, you will be able to find a way out of your difficulties. You can see opportunities for development and ways to utilize your mistakes as learning experiences. You have the inner courage to keep trying even when things do not work out for you. The best is possible for you because you believe that the best is possible.

#### **Self Awareness and Self Acceptance**

You have the ability to see and appreciate your inner self worth and uniqueness. You know who you are and what it will take to meet your needs and provide a sense of fulfillment, satisfaction and achievement. Moreover, you have the ability to be realistically in touch with your strengths and limitations. You have the ability to correctly identify the type of social/role image which will provide you a sense of competence, confidence and satisfaction. Even in situations in which you may feel some anxiety when you are not able to achieve what you want or what you think you ought to, your confidence and self assuredness can keep you on track and reduce anxieties and tensions.

You have the ability to set realistic goals and plans and to marshal your energies to attain these goals. You have a strong sense of inner principles and ideals which can keep you on course even when things do not work out as you expect, and which provide a keen understanding and appreciation for commitment and loyalty.

#### Creative, Individualistic Problem Solving Ability

Problem solving is typically seen as a three stage process recognizing what the problem is, identifying alternatives for solving the problem and developing potential solutions. Within the boundaries of these problem solving stages, there are three general types of problems or issues problems which deal with individuals, practical, concrete problems, and problems which deal with thinking and planning for the consequences of decisions. Moreover, there are three corresponding types of problem solving skills intuitive insight, practical, common sense thinking, and conceptual, analytical thinking and planning.

You have a powerful combination of gifts for problem solving. You are a highly creative, innovative thinker and problem solver. You have the ability to have insight into problems which others are likely to miss because they think more habitually. You will likely be an individualist who will covertly or overtly get things done regardless of circumstances. Your potential creativity can generate spontaneity and energy in your problem solving activities.

# Physician Services Assessment IDENTIFYING VALUE TALENT BLOCKING VALUES (Sources of Interference)

#### **Perfectionistic Self Image and Expectations**

Sometimes the strength which results from our focused attention and energy can become a blocking, restrictive force. We are all familiar with examples of persons of enormous talent in sports, academics, or politics who are highly successful in their work but have difficulty handling relationships, running their businesses or simply coping with normal problems. These individuals act as though they have blinders on seeing only what is in front of them.

Your commitment to personal goals and ideals which produces drive and persistence can potentially lead you to put blinders on and become too focused on what you think is right for you. As a result, you can become stubborn about what you must do turning persistence into insistence that your way is right regardless of circumstances. You tend to set goals which are challenging but are not rewarding leading you to either lose interest in them or not feel satisfied when you achieve them. Moreover, you may feel that you have no choice but to 'do what you have to do', leading to frustration and anxiety when things do not work out exactly as you expect.

#### **Social and Role Transition**

We tend to spend so much of our time focusing on what we believe we have to do that we do not stop to ask ourselves whether what we are doing is best for us. As a result, there never seems to be enough time or the right opportunity for us to redefine our goals and ideals and to probe what we really want to do with our lives. You are currently experiencing a feeling of frustration and dissatisfaction about where you are and what you are doing which will lead you to ask questions about what is best for you, what you really want to do with your life, and what are you willing to consistently commit your time and energy to accomplish.

The uncertainty about what is best in your current situation can generate a sense of caution or hesitancy about pushing ahead until you are certain which steps are best, a sense of doubt about whether your current situation will allow you to perform to your potential or whether you can measure up to what you believe is your best, and a restless, dissatisfied feeling which can lead you to overlook opportunities for development in your current environment.

# Physician Services Assessment IDENTIFYING VALUE TALENT BLOCKING VALUES (Sources of Interference)

#### **Individualistic, Potentially Reactive Thinking**

The individualism and potentially creative, inventive thinking which operates as a key strength for you may interfere with your decision making. You may become so involved with problem solving and with immediate crisis situations that you develop a reactive, crisis way of thinking which leads to impatience with the details of planning and organizing activities. As a result, you may rely so heavily on your talent for seeing and solving problems that you do not take the time to think through all of the consequences of your decisions and actions.

Your strong sense of individualism can also lead you to challenge existing ways of thinking and doing things and to spend too much of your time and energy looking for novel, inventive ideas and ways of doing things. You tend to overtly or covertly question the authority of rules, norms, and institutions, especially if you see them as ineffective or in the way. Moreover, you tend to feel uncomfortable in rigidly controlled or structured environments and situations.

#### Physician Services Assessment VALUE STRUCTURE OVERVIEW WORLD

#### EMPATHY (CRYSTAL CLEAR)

You are a keenly perceptive individual who has an excellent capacity to objectively see and appreciate the inner worth and unique individuality of others. You have the ability to see and understand the needs and interests of others but tend to be selectively optimistic opening up more readily to those who meet your preset ideas, biases and expectations.

### PRACTICAL THINKING (CLEAR)

You have a very good capacity for practical, common sense thinking and for concrete organization. You tend to be somewhat skeptical in your practical thinking leading you to potentially become overly cautious and hesitant in practical situations. In fact, you may tend to delay decisions and actions until you have had time to think through the issues.

## SYSTEM JUDGMENT (UNCONVENTIONAL)

You are an individualist who will tend to overtly or covertly get things done in your own unique, creative and original way. Your individualism can generate an overly skeptical and cautious attitude which can lead to a 'chip on the shoulder attitude' when things do not work out as you expect. You may also become a reactive or retroactive thinker focusing on crises as they occur.

## Physician Services Assessment VALUE STRUCTURE OVERVIEW SELF

### SELF ESTEEM (CLEAR)

You have a very good capacity for seeing and appreciating your inner self worth; however, you do not give yourself enough credit, depreciating your own worth and contribution. You measure yourself against either your own idealistic and perfectionistic expectations or the expectations of others. In either case, you tend to blow up your imperfections becoming sensitive to what others think or say about you.

### ROLE AWARENESS (CLEAR)

You have the ability to understand your social/role image but are currently in social/role transition feeling doubts and questions about your social/role image or role performance. You are uncertain about what type of image or role can or will meet your expectations and, as a consequence, can feel frustration and dissatisfaction. Your actions may shift from confidence to a lack of confidence in your current situation.

### SELF DIRECTION (CLEAR)

You are an extremely goal directed person who has a strong sense of commitment to inner ideals and principles, to what you think is right. You are a very persistent person who is likely to remain on target regardless of circumstances; however, this persistence can turn into insistence that your way is right regardless of circumstances and into a compulsive need to push ahead.

#### **COMPOSITE ATTITUDE SURVEY**

WORLD CLARITY	INATTENTIVE TO THE CAPACITY	CAUTIOUS ABOUT THE CAPACITY	ATTENTIVE TO THE CAPACITY	OVERATTENTIVE TO THE CAPACITY
EMPATHY (CRYSTAL CLEAR)			KEENLY PERCEPTIVE CAUTIOUSLY OPTIMISTIC INTUITIVE	
PRACTICAL JUDGMENT (CLEAR)		PERCEPTIVE CAUTIOUSLY PRAGMATIC DISCRETE SKEPTICAL		
SYSTEM JUDGMENT (UNCONVENTIONAL)		INDIVIDUALISTIC ORIGINAL INVENTIVE SKEPTICAL REACTIVE		

- EMPATHY: The ability to see and accept others as they are.
- PRACTICAL JUDGMENT: The ability to see and appreciate practical, functional, and material values.
- SYSTEM JUDGMENT: The ability to see and appreciate system, order, conceptual and analytical thinking and planning.

SELF CLARITY		CAUTIOUS ABOUT THE CAPACITY	[T] H R	OVERATTENTIVE TO THE CAPACITY
SELF ESTEEM (CLEAR)	INATTENTIVE TO INNER SELF WORTH FEELS DOUBTS AND QUESTIONS			
ROLE AWARENESS (CLEAR)	SOCIAL/ROLE TRANSITION QUESTIONING INDECISIVE UNCERTAIN			
SELF DIRECTION (CLEAR)				PERCEPTIVE PERFECTIONISTIC IDEALISTIC PERSISTENT INSISTENT

- SELF ESTEEM: The ability to see and accept oneself as a unique and individual person.
- ROLE AWARENESS: The ability to see and appreciate one's role and/or social contribution.
- SELF DIRECTION: The ability to see where one ought to go and to feel a strong sense of persistence.

#### **COMPOSITE ATTITUDE SURVEY**

#### **WORLD**

DIMENSION	CLARITY	LEVEL OF ATTENTION	DESCRIPTION
EMPATHY	CRYSTAL CLEAR	ATTENTIVE TO THE CAPACITY	KEENLY PERCEPTIVE CAUTIOUSLY OPTIMISTIC INTUITIVE
PRACTICAL JUDGMENT	CLEAR		PERCEPTIVE CAUTIOUSLY PRAGMATIC DISCRETE SKEPTICAL
SYSTEM JUDGMENT	UNCONVENTIONAL		INDIVIDUALISTIC ORIGINAL INVENTIVE SKEPTICAL REACTIVE

- EMPATHY: The ability to see and accept others as they are.
- PRACTICAL JUDGMENT: The ability to see and appreciate practical, functional, and material values.
- SYSTEM JUDGMENT: The ability to see and appreciate system, order, conceptual and analytical thinking and planning.

#### **SELF**

DIMENSION	CLARITY	LEVEL OF ATTENTION	DESCRIPTION
SELF ESTEEM	CIFAR		INATTENTIVE TO INNER SELF WORTH FEELS DOUBTS AND QUESTIONS
ROLE AWARENESS	CIFAR		SOCIAL/ROLE TRANSITION QUESTIONING INDECISIVE UNCERTAIN
SELF DIRECTION	CLEAR	OVERATTENTIVE TO THE CAPACITY	PERCEPTIVE PERFECTIONISTIC IDEALISTIC PERSISTENT INSISTENT

- SELF ESTEEM: The ability to see and accept oneself as a unique and individual person.
- ROLE AWARENESS: The ability to see and appreciate one's role and/or social contribution.
- SELF DIRECTION: The ability to see where one ought to go and to feel a strong sense of persistence.